

Financing Progress

LANCASTER
POLLARD

Nicholas M. Gesue Chief Executive Officer



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Nicholas Gesue is the chief executive officer of Lancaster Pollard, a national investment banking and financial services firm based in Columbus, Ohio, that specializes in providing capital funding to the senior living, health care and affordable housing sectors. In addition to underwriting tax-exempt and taxable bond offerings, Lancaster Pollard provides organizations a complete range of funding options through its HUD-FHA/GNMA/FNMA/USDA-approved mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services.

Mr. Gesue has been an instrumental part of Lancaster Pollard's growth since joining the firm as an intern in 2000. During his 16 year full-time tenure he has helped to build the credit and execution capabilities of the firm as well as train many of the firm's originators. Mr. Gesue helped to expand into the USDA and FNMA programs, and while acting as the firm's Chief Credit Officer, helped establish the private equity fund as well as the balance sheet lending operations. For the past six years, Mr. Gesue has been active in the executive committee helping to set and execute the strategic direction of the company. He has extensive experience managing a high performance team, leading corporate initiatives and providing transactional advice to all the firm's deal types.

Mr. Gesue received his bachelor's degree in economics from Denison University in Granville, Ohio. He holds general securities representative (Series 7) and general securities principal (Series 24) licenses. He also earned his LEED Green Associate accreditation from the US Green Building Council.

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