

Financing Progress

LANCASTER
POLLARD 

Martin Kent Chief Credit Officer



Martin Kent

(614) 224-8800
mkent@lancasterpollard.com

Martin Kent is the chief credit officer of Lancaster Pollard, a national investment banking and financial services firm based in Columbus, Ohio. Lancaster Pollard specializes in providing capital funding to the senior living, health care and affordable housing sectors.

In addition to underwriting tax-exempt bond offerings, Lancaster Pollard provides a complete range of funding alternatives through its HUD-FHA/GNMA/FNMA/USDA-approved, mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and M&A services. Mr. Kent is responsible for driving agency opportunities through a dedicated effort with Lancaster Pollard's regional banking staff. Mr. Kent provides credit oversight for all the firm's banking activities.

Prior to joining Lancaster Pollard, Mr. Kent served as the director of multifamily credit/underwriting for Fannie Mae's seniors housing programs. During his 11 years with Fannie Mae, Kent oversaw both the seniors and affordable housing credit functions as a risk manager and ultimately as director. In those roles, he structured and underwrote numerous loans and trained and managed underwriters. In addition, he reviewed and updated credit policies for Fannie Mae's Delegated Underwriting & Servicing Guide and approved loans of up to \$250 million.

Mr. Kent earned his Bachelor of Arts degree from the University of Maryland in political science. Prior to that, he was a staff sergeant in the U.S. Air Force for six years.