

Joe Munhall

Senior Vice President, Director of Syndicated Credit



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Joe Munhall is a senior vice president and director of syndicated credit at Lancaster Pollard, a national investment banking and financial services firm based in Columbus, Ohio. Lancaster Pollard specializes in providing capital funding to the senior living, health care and affordable housing sectors.

In addition to underwriting tax-exempt bond offerings, Lancaster Pollard provides a complete range of funding alternatives through its HUD-FHA/GNMA/FNMA/USDA-approved, mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and M&A services. Mr. Munhall leads the firm's efforts to partner with banks and provide additional options to Lancaster Pollard's regional investment bankers for the structuring and sale of debt placements.

Prior to joining Lancaster Pollard, Mr. Munhall served as a vice president of originations at Berkeley Point Capital LLC. He also has experience working as a vice president of corporate banking at Commerce National Bank. Mr. Munhall has more than 20 years of banking experience in seniors housing, commercial real estate and the middle market.

Mr. Munhall attended Wheeling Jesuit University. He will be based out of the firm's Columbus office.