

Conner Girdley Vice President



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Conner Girdley is a vice president with Lancaster Pollard, a financial services firm based in Columbus, Ohio that specializes in providing capital funding to the senior living, health care and affordable housing sectors. In addition to underwriting tax-exempt bond offerings, Lancaster Pollard provides organizations with a complete range of funding alternatives through its HUD-FHA/GNMA/FNMA/USDA-approved, mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services.

Mr. Girdley has been a party to, as an underwriter or advisor, the issuance of over \$2.5 billion in tax-exempt bond offerings for various entities and over \$500 million in FHA insured debt for healthcare entities. These transactions include a variety of different funding vehicles and structures that have been tailored to fit the financial needs of his clients. Prior to joining Lancaster Pollard in 2016, he was an investment banker at a large regional bank that provided underwriting services to for-profit and non-profit healthcare entities. Preceding this role, he was a financial advisor to municipalities and other similar tax-exempt organizations on debt issuance in the public markets.

Mr. Girdley received his bachelor's degree in finance from Louisiana State University and a master's in business administration, with concentrations in finance and security analysis, from the University of Florida. In 2014, he was awarded the CFA charter and he is a licensed registered investment banking representative (Series 79), municipal securities representative (Series 52) and uniform securities agents state law (Series 63).