

Kassem K. Matt President



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Kassem K. Matt is the president of Lancaster Pollard Holdings, LLC, a national investment banking and financial services firm based in Columbus, Ohio. Mr. Matt also serves as an executive committee member for the firm. In addition to underwriting tax-exempt and taxable bond offerings, Lancaster Pollard provides organizations a complete range of funding options through its HUD-FHA/GNMA/FNMA/USDA-approved mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services.

In his role as president, Mr. Matt leads the firm's national efforts in providing capital funding for the senior living and health care sectors. Mr. Matt has a strong track record of delivering transformational growth to Lancaster Pollard and maintains product line responsibility for the firm's healthcare banking, agency, M&A, private equity and finance company platforms. Before his time as president, Mr. Matt previously served as a regional manager for Lancaster Pollard and has a strong track record as a healthcare investment banker. In his tenure with Lancaster Pollard, Mr. Matt has structured and managed transactions in excess of \$2 billion through conventional bond financing, FHA, Fannie Mae and USDA programs. As a 20+ year veteran of the finance industry, Mr. Matt has utilized his expertise in capital markets and corporate banking to help leverage the firm's top spot among seniors housing HUD LEAN lenders.

Mr. Matt holds a bachelor's degree in finance from The Ohio State University and an MBA from Cleveland State University. He is a 2002 graduate of Leadership Columbus. He holds a general securities representative (Series 7), the Uniform Securities Agent State Law Exam (Series 63) and general securities principal (Series 24) licenses. Mr. Matt is a frequent speaker on capital access for health care providers at both state and national events.