

## Craig S. Jones President



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Craig S. Jones is a member of the Senior Leadership Team at Lancaster Pollard, a financial services firm based in Columbus, Ohio, that specializes in providing capital funding to the health care, senior living and affordable housing sectors. As president of Lancaster Pollard Fund Manager and Lancaster Pollard Finance Co., LLC, Mr. Jones manages Lancaster Pollard's Propero® Seniors Housing Equity Fund and the Lancaster Pollard Finance Co., LLC, which provides balance sheet loans for acquisition and equity recapitalization.

In addition to underwriting tax-exempt and taxable bond offerings, Lancaster Pollard provides organizations a complete range of funding options through its Fannie Mae/FHA/GNMA/USDA-approved mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services.

Mr. Jones has more than 30 years of experience in the senior housing and health care finance industry. As a member of the senior leadership team, he plays an integral role in advancing Lancaster Pollard's continued growth in the long-term-care sector.

Prior to joining Lancaster Pollard in 2012, Mr. Jones worked as chief executive officer for Red Capital Advisors for more than 10 years. During this time he helped to initiate and to grow their senior housing sector to an industry leading position. Previously, Mr. Jones spent nearly 20 years at top-tier investment banks, such as Alex Brown & Sons and Lehman Brothers where he managed health care financing groups and developed innovative products for the health-care, senior housing and long-term-care sectors.

Mr. Jones earned his Master of Business Administration from the University of Minnesota Graduate School of Business Administration and his Bachelor of Art degree in economics from the University of Wisconsin.